



INVESTMENT STRATEGY AND PROCESS

Lester Asset Management Inc. ("LAM") launched an actively managed All-Cap Canadian Equity strategy for its segregated accounts in July 2006 and created a pooled version through the LAM Canadian Equity Fund (the "Fund") in January 2012. The strategy's aim is to be different from the S&P/TSX Composite Index and achieve higher returns than the market with lower risk as measured by low market correlation, low cyclical exposure, and better industry diversification. The portfolio is invested in 40 to 50 small, mid and large cap Canadian listed companies selected using a research process based on fundamental bottom-up analysis, strict quantitative and qualitative criteria, and a sound understanding of each company and the industry in which each operates, complemented by a macro-economic outlook. The investment style is value-driven and opportunistic, seeking to buy shares at a discount to a company's true worth, with the goal of maximizing shareholder value through dividend growth, share buybacks, spin-offs or an outright sale.

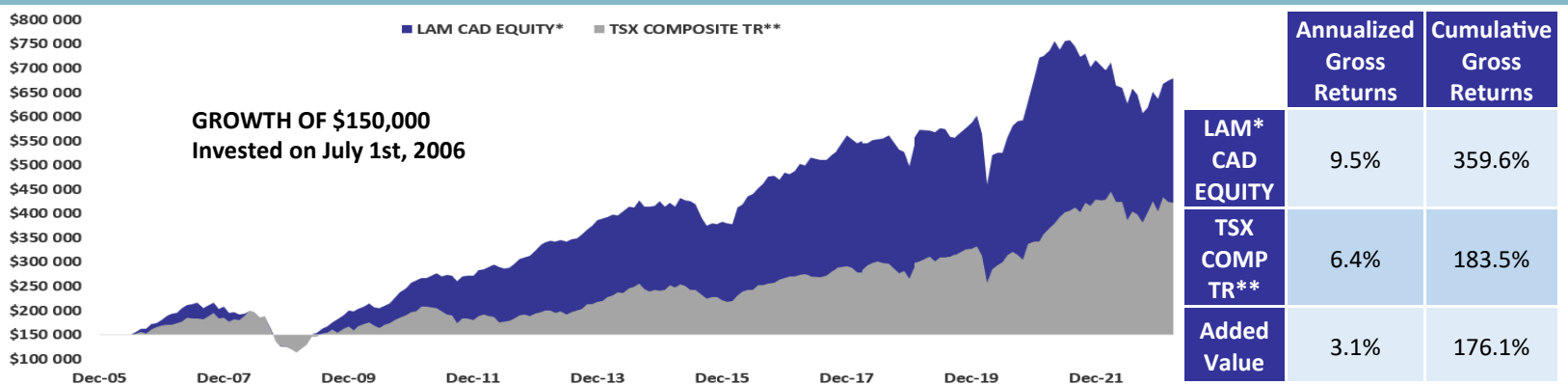
CALENDAR YEAR GROSS RETURNS (except for 2006 which is for 6 months)

| | 2023 YTD | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|-----------------|----------|--------|-------|-------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|
| LAM CAD EQUITY* | 6.8% | -11.2% | 5.4% | 15.6% | 18.0% | -11.9% | 15.8% | 26.6% | -9.6% | 10.5% | 19.3% | 17.6% | 5.8% | 29.7% | 60.2% | -40.0% | 15.4% | 20.7% |
| TSX COMPOSITE | 4.6% | -5.8% | 25.1% | 5.6% | 22.9% | -8.9% | 9.1% | 21.1% | -8.3% | 10.5% | 13.0% | 7.2% | -8.7% | 17.6% | 35.1% | -33.0% | 9.8% | 12.5% |

ANNUALIZED GROSS RETURNS (except for 1 month and 3 months returns)

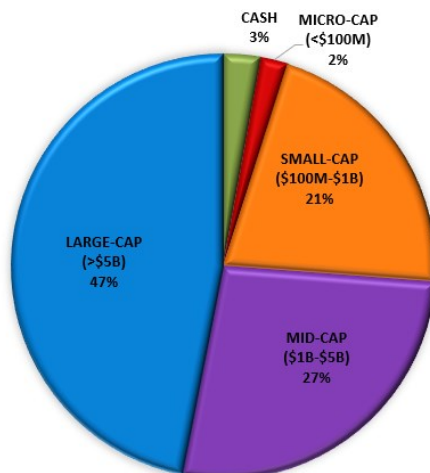
| | 1 MONTH | 3 MONTHS | 1 YEAR | 3 YEARS | 5 YEARS | 10 YEARS | SINCE JULY 1, 2006 |
|--------------------|---------|----------|--------|---------|---------|----------|--------------------|
| LAM CAD EQUITY* | 0.8% | 6.8% | -4.5% | 13.8% | 4.1% | 7.1% | 9.5% |
| TSX COMPOSITE TR** | -0.2% | 4.6% | -5.2% | 18.0% | 8.8% | 7.9% | 6.4% |

CUMULATIVE GROSS RETURNS VERSUS TSX COMPOSITE TR** SINCE JULY 1, 2006



FUND ALLOCATION BY SECTOR AND MARKET CAP

| | |
|--------------------|-------|
| INDUSTRIALS | 23.8% |
| FINANCIALS | 12.6% |
| DISCRETIONARY | 12.5% |
| COMMUNICATIONS | 8.7% |
| TECHNOLOGY | 8.6% |
| UTILITIES | 8.2% |
| MATERIALS | 6.9% |
| ENERGY | 6.1% |
| STAPLES | 5.5% |
| REAL ESTATE | 4.2% |
| CASH & EQUIVALENTS | 2.8% |
| HEALTHCARE | 0.0% |



TOP 20 FUND HOLDINGS

| LARGE CAP | % | SMALL/MID CAP | % |
|------------|-----|-----------------------|-----|
| TD BANK | 3.9 | POLLARD BANKNOTE | 3.3 |
| BMO | 3.8 | BORALEX | 3.1 |
| ENBRIDGE | 3.6 | STELLA JONES | 2.9 |
| CGI | 3.3 | AG GROWTH INTL | 2.8 |
| ALTAGAS | 3.2 | LOGISTEC CORP CL-B SV | 2.8 |
| CP RAIL | 2.9 | SAVARIA | 2.7 |
| BCE | 2.7 | ATS | 2.6 |
| CN RAILWAY | 2.7 | DEFINITY FINANCIAL | 2.6 |
| TELUS | 2.7 | PARK LAWN | 2.5 |
| TC ENERGY | 2.5 | GUARDIAN CAPITAL | 2.3 |

MONTHLY COMMENTARY

The **LAM Canadian Equity Fund** rose **+0.8%** on a gross basis versus a decline of **-0.2%** for the TSX Composite Total Return. Year-to-date, we are up **+6.8%** versus **+4.6%** for the TSX. World financial markets were extremely volatile during the month as several U.S. regional banks needed to be rescued by the Fed, followed by a forced take-over by UBS to bail out Credit Suisse in Europe. As depositors were reassured by federal regulators and markets began to sense that the Fed would stop raising rates in order to avoid further turmoil, a strong relief rally in equities occurred during the final week of the month. We are pleased with our positive return versus the TSX decline which speaks to the quality of our portfolio. Our outperformance was mainly due to our low exposure to the Energy sector and our underweighting in Financials which, aside from Healthcare, was the worst performing sector during the month down **-6.1%**. Gold, to which we have no exposure, was the top performing sector, surging **+16%** and limiting a larger decline in the TSX. Our top contributors for the month included instant lottery ticket printer **Pollard Banknote**, renewable power producer **Boralex**, agricultural equipment supplier **Ag Growth**, global technology consultants **CGI**, and asset manager **Guardian Capital** which raised its dividend by **42%** following the sale of its Worldsource insurance and financial advisory businesses. Our biggest detractors were not surprisingly banks such as **TD** and **BMO**, intelligent transportation systems provider **Quarterhill**, pet supply retailer **Pet Valu**, and e-procurement platform **MDF Commerce**. Many of our holdings reported strong financial results during the month and this was reflected in the positive performance of our portfolio. We remain vigilant amid the current volatile market environment and continue to use volatility to invest in high quality companies at attractive prices.

PORTFOLIO MANAGERS



Stephen Takacsy – CEO, Chief Investment Officer and Lead Manager Canadian Equity

Stephen joined the firm in 2006 as Chief Investment Officer and developed its Canadian Equity and Fixed Income strategies. He became Chief Executive Officer in 2017. Stephen's diverse career in finance spans over 30 years, including roles in corporate lending, investment banking, and managing the cash proceeds from the sale of a publicly traded company where he was Chief Financial Officer. His extensive experience in corporate finance, mergers & acquisitions, valuation analysis and investments has added value to client returns.

Co-Managers: Matthew Kaszel, CFA and Olivier Tardif-Loiselle, CFA

STRATEGY CHARACTERISTICS

| | |
|---------------------------------------|--|
| Inception Date | July 1st, 2006 |
| Strategy AUM | \$182 million |
| Style | All-Cap, value-driven and opportunistic |
| Process | Fundamental bottom-up analysis |
| Portfolio | 40 to 50 diversified holdings |
| Risk Metrics (since inception) | Low cyclical exposure Low market correlation Beta: 0.78 Upside capture: 83% Downside capture: 62% Portfolio turnover (5 year): 26% Maximum position size: 5% Maximum sector weight: 25% |

POOLED FUND TERMS

| Inception Date | January 3rd, 2012 | | | | | | | | | | | | | | | | |
|---------------------------------------|---|---------|---------------|-----|-----------|---|--------|---------|------|---|--------|---------|------|---|--------|---------|-----|
| Fund AUM | \$89 million | | | | | | | | | | | | | | | | |
| Minimum Investment | \$150,000 (or less for accredited investors) | | | | | | | | | | | | | | | | |
| Eligible Accounts | Non-Registered and Registered (RRSP, RESP, TFSA...) | | | | | | | | | | | | | | | | |
| Distribution | AB, BC, MB, ON, QC, by way of Offering Memorandum | | | | | | | | | | | | | | | | |
| Management Expense Ratio (MER) | Management Fee (as listed below) + a maximum of 0.1% for operating expenses, as well as trading and custodial charges | | | | | | | | | | | | | | | | |
| Fund Units*** | <table border="1"> <thead> <tr> <th>SERIES</th> <th>FUNDSERV CODE</th> <th>NAV</th> <th>MGMT. FEE</th> </tr> </thead> <tbody> <tr> <td>F</td> <td>LAF100</td> <td>\$20.65</td> <td>1.5%</td> </tr> <tr> <td>I</td> <td>LAF101</td> <td>\$15.72</td> <td>1.0%</td> </tr> <tr> <td>O</td> <td>LAF102</td> <td>\$12.08</td> <td>TBD</td> </tr> </tbody> </table> | SERIES | FUNDSERV CODE | NAV | MGMT. FEE | F | LAF100 | \$20.65 | 1.5% | I | LAF101 | \$15.72 | 1.0% | O | LAF102 | \$12.08 | TBD |
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| O | LAF102 | \$12.08 | TBD | | | | | | | | | | | | | | |

ABOUT THE FIRM

Lester Asset Management is a Montreal-based independent discretionary portfolio management firm serving private clients and institutions such as charitable foundations, while exercising a fiduciary duty to always act in the best interests of its clients. The Firm is committed to preserving and growing the financial wealth of its clients through responsible and ethical investing while also providing a high level of personalized service to meet its clients' evolving needs. The Firm is focused on the active value-added management of its two core strategies: All-Cap Canadian Equity and Canadian Fixed Income, aiming to outperform the main indices and to add value by achieving higher returns than the market with lower risk while using strict ESG considerations. In 2019, the Firm was selected by the Quebec Emerging Managers Program to manage a pooled Canadian Bond fund for a group of institutional investors. In 2021, the Firm received a Global Manager Research (GMR) "Top Performer" Award for its 1-year return in the Canadian Fixed Income category, and in 2022 it received 2 more GMR "Top Performer" Awards for its 5-year and 10-year returns in the Canadian Fixed Income category. The Firm is also a signatory of the United Nations' Principles of Responsible Investing since 2021.

FOR MORE INFORMATION:

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*Returns for LAM's Canadian Equity strategy are gross of management fees and based on dollar-weighted gross returns for the Canadian Equity composite of segregated portfolios managed by LAM using the same strategy from July 2006 until the launch of the Fund in January 2012, and on gross returns of the LAM Canadian Equity Fund thereafter. **The S&P/TSX Composite Total Return Index is the benchmark that has been used since the inception of LAM's Canadian Equity strategy in July 2006 and the Fund in January 2012, and reflects the policy of investing only in Canadian Equity securities.*** Returns on the different unit series of the Fund will vary due to applicable management fees. Please read the Offering Memorandum before investing in the Fund. Pooled fund returns are not guaranteed as unit values change frequently and past performance may not be repeated.



FREQUENT CONTRIBUTOR ON

